

**Customer-at-a-Glance**

St Paul's Cathedral, London, UK

Industry

Religious site, charity and tourism

Number of Licences

100 users across four sites

Website

www.stpauls.co.uk

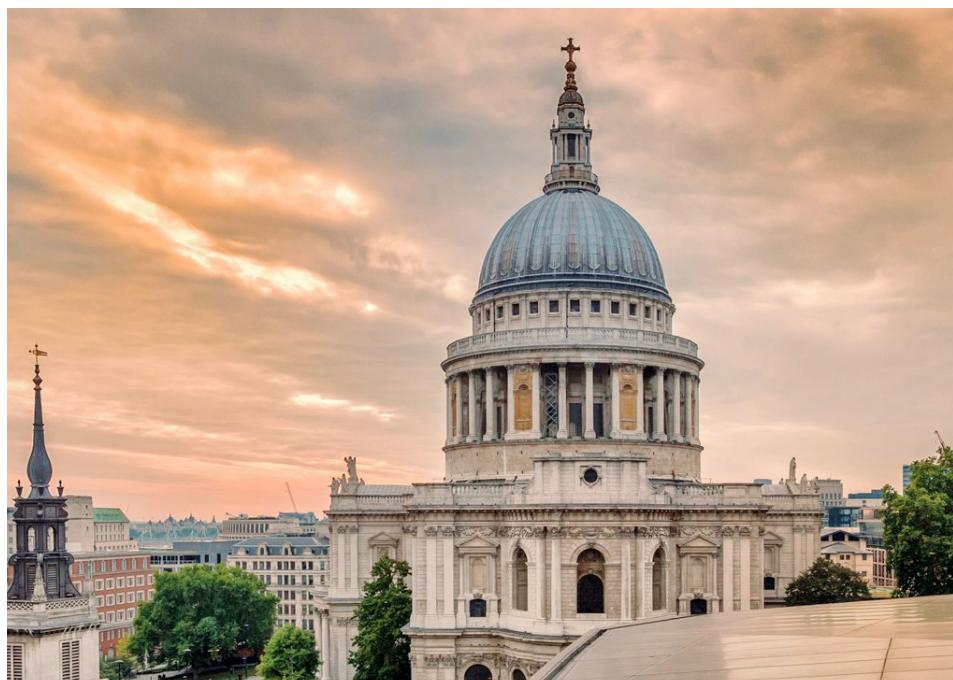
Sophos Solutions

Endpoint Security & Control
UTM Network Security

Sophos Customer

Since 2010

St Paul's Cathedral achieve a major reduction in support calls with Sophos UTM and makes cost savings of around 20%.



"The solution we have in place now gives us far more than those offered by Sophos competitors, and for a far more competitive price."

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Head of Information Technology



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Sir Christopher Wren's **St Paul's Cathedral** has dominated the London skyline for 1,400 years. As one of the largest cathedrals in the world, it acts as a spiritual focus for London and internationally. It's a working church and one of the prime tourist attractions in the country, with almost a million visitors each year.

There are a wide range of staff members working behind the scenes, across the four sites in London: in education; fundraising; music; corporate events and more. The IT department supports all the varied aspects of life at the cathedral, and Gerald Wynter, Head of Information Technology, manages a team of five at The Chapter House, the 'engine room' of St Paul's.

Business Challenge

In the run up to 2009, a number of intrusion attempts to the cathedral's network highlighted its vulnerability, caused by staff unwittingly creating security breaches. It was therefore decided to move towards a more robust security network infrastructure, not achievable through the existing solution from McAfee, which was due to expire.

A firewall was initially purchased from Astaro and implemented in June 2010. Following this, in February 2011, Gerald initiated a product evaluation process for a number of security software providers, one of which was Sophos. This involved investigating the potential and functionality of each provider and reviewing their offerings via webinars and Q&A sessions. It took just a few days to reach a decision.

Sophos came out on top as the clear winner for Gerald. "From the first impression we could see that Sophos was a solid, feature-filled product with a reasonable pricing structure that acknowledged our charitable status."

By this point, Sophos had also acquired Astaro, making the transition simple and the hardware and software solutions compatible.

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Technology Solution

Gerald and his team opted for Endpoint Security & Control, UTM 320, and UTM Network Security as solutions to protect the staff and systems at St Paul's. Installation took place in two phases over a number of years.

Phase One in 2011

- Rebuild of new server room
- Virtualise the servers
- Install Sophos Endpoint part solution

Phase Two in 2013

- Move from domain based to Active Directory
- Upgrade exchange server
- Reinstall Sophos full solution

Gerald contracted a third party to support the migration to Sophos as this was a critical system change. The team now administer it themselves with minimal training.

The IT infrastructure at St Paul's has been completely remodelled, starting with the rebuild of a dedicated new server room, complete virtualisation of all servers and improved cable routes. "Now everything is centrally managed and controlled rather than isolated machines being protected separately," says Gerald. "As charities have become more business-focused we have had to adapt and introduce more corporate IT policies over time. Sophos supports us with this progression."

Business results

The solution we have in place now offers far more than those offered by Sophos competitors, and for a far more competitive price.

The main benefits are:

Cost savings

A wider range of functionality for a very competitive price when compared with other providers – in particular over a three-year period. Gerald also believes they have achieved cost savings of around 20% due to having more effective schedules in place.

Time savings

We have experienced a major reduction in support calls since Sophos has been installed. This allows our staff to redirect their efforts and become more proactive. There are less security issues and reporting is easier, and downtime has been minimised due to the solution.

Fit for purpose

As charities across the UK become more corporate focused, Sophos has enabled the team to move with the times. "This is an excellent solution," enthuses Gerald. "Sophos understand the functionality you need and will provide you with the elements you require. We are aware of any issues before the users are, and we have seen a definite improvement."



To find out more about Sophos
Solutions, call (0)8447 671131
or email sales@sophos.com

United Kingdom and Worldwide Sales
Tel: +44 (0)8447 671131
Email: sales@sophos.com

North American Sales
Toll Free: 1-866-866-2802
Email: nasales@sophos.com

Australia and New Zealand Sales
Tel: +61 2 9409 9100
Email: sales@sophos.com.au

Asia Sales
Tel: +65 62244168
Email: salesasia@sophos.com

Oxford, UK | Boston, USA
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